TXY SAI

INTELLIGENT ECOSYSTEMS FOR BUSINESS & IT

Outsourcing & Outsourced Entities Mitigate risks and remediate issues quickly

Peak Performance Empower teams to **deliver excellence** while overcoming tight demands

Global Knowledge Empower management to out-maneuver multicultural constraints

Proactive & Mid-Stream Services SDLC, IT OPS, PMO, Call Centers, More…

Get to the Finish Line **Customized Workshops**, Scenarios & Simulations, Strategic Roadmaps

LIVE, ONLINE, CUSTOMIZED PROGRAMS,
infusing cybersecurity & valuation methods

SENIOR EXECUTIVES | PROFESSIONAL EXPERTS

Successfully managed thousands of business & IT team members in the US and around the globe. Delivered excellence while overcoming multiple constraints.

BARYON

BRIDGE

LABS

Reduction or elimination of factors contributing to:

- Revenue loss
- Quality deterioration - brand reputation
- Schedule delays
- Scope mismanagement
- Overrun cost
- Violation of policies and procedures, or contractual agreements
- Misalignment of expectations
- Non-delivery of service
- Unclear direction that would allow fulfillment of expectations
- Incomplete information to reconcile issues
- Delays in validation and verification
- Incomplete requirements definition
- More...

5 OPTIONS

Free Consultation & Preliminary Assessment - infusing an ecosystem and cybersecurity perspective to increase the value of the engagement (plus):

- **ESSENTIALS** - 12 hours, U.S. $3,900 (covers up to 30 participants with various roles). At least 2 C-level executives of large organizations, and other professional experts assisting client
- **UTILITY** - 24 hours, U.S. $9,120 (covers up to 30 participants with various roles). At least 2 C-level executives of large organizations, and other professional experts assisting client
- **EQUIPPED** - 40 hours, U.S. 14,800 (covers up to 30 participants with various roles). At least 3 C-level executives of large organizations, and other professional experts assisting client
- **RESILIENCY** - 120 hours, U.S. $43,200 (covers up to 30 participants with various roles). At least 3 C-level executives of large organizations, and professional experts engaged to work with the client
- **CUSTOMIZED PROGRAM** (flexibility on duration and content)

SENIOR EXECUTIVES | PROFESSIONAL EXPERTS

Our instructors are experienced and established professionals in multiple industries and sectors (mid-size to very large organizations):

- government, non-profit, commercial
- defense, communications, retail, entertainment, education, finance, banking, healthcare, utilities, energy, technology development & service, supply chain, human capital, more…
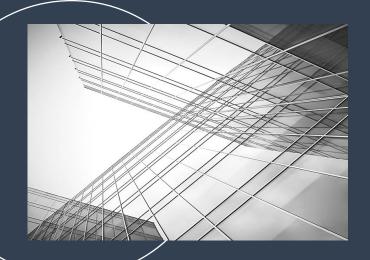
CEOs

CIOs

CTOs

COOs

CISOs

VPs

PMs, PgMs

SMEs

PORTFOLIO

- Modular units tailored to contracting companies prior to engaging in outsourcing, and post-engagement
- Modular units tailored to outsourced teams prior to signing a contract, and once they have accepted the work

ECOSYSTEM ADVANTAGE

- Our proven results are based on merging all silos and treating mitigation and remediation consultation and workshops within an ecosystem framework.
- Our success is visible through the speed and accuracy of the results

BEFORE

- post-contract processes and decision rights not understood
- poor mutual understanding of the contract
- loss of key talent and/or poor knowledge transfer
- end-user resistance to adopting new methods
- culture clash between the client and service provider
- changes don't last
- lack of compliance
- more…

results

AFTER

- clarity & precision of expectations, understandings and outcomes
- requirements and agreements deconstructed and evaluated
- on-the-go consistent and continual knowledge transfer
- organization and change management tailored practices
- overdrive on communication and methodology for transparency
- roadmaps for adoption of changes
- embedded compliance at all stages
- more…

BEFORE

- little or no support from client leaders receiving services
- client retained team not in place or too small
- client retained team lacks required skills
- inability to meet pent-up demand for services
- language barrier
- time-zone ineffectiveness
- poor quality
- lack of proper cybersecurity practices
- more…

results

AFTER

- Support structure developed, practiced, and enforced
- mapping of capabilities to task and measured outcomes
- skills and experience correlated with expectations and results
- measured anticipated growth and demand for services
- methodologies practiced for elimination of language barrier
- time-zone maximized for effectiveness
- quality management practices included
- cybersecurity practices embedded
- more…